NEW SOFTENER PRICING 2020



To keep things simple, we've chosen our range from those water softeners on the market that have a reputation for excellent reliability and performance.

Model	Guarantee	Description	RRP Excl VAT	RRP Incl VAT	Monthly Rental incl VAT		
		Budget Grade	•				
		Basic, cheaper to buy, shorter life expectancy, can be overly expensive to run, older technology, requires more maintenance					
		Entry-level budget softeners that are typically found online that offer cheap & easy access to some of the benefits of softened water.					
		These are always of an older technology (which means they tend to use more salt and water), these softeners require regular servicing, ideally every 3-years.					
		Typical water wastage is 80-120 litres per regen.					
		Typical life expectancy is between 3-8 years depending on use					
Aqua-Solo (D050)	1 Year	Single Cylinder, Electric, Timer, Tablet Salt, 6L	£500.86	£601.03	£17.00		
Aqua-Solo (D038)	1 Year	Single Cylinder, Electric, Timer, Tablet Salt, 10L	£510.30	£612.36	£19.00		
Harveys Crown / Minimax M1	1 Year	Twin Cylinder, Non Electric, Block Salt, ¾" , 1st Generation model (released 1999)	£708.33	£850.00	£25.00		
		 A bit more expensive to buy, cheaper to run than a budget model, older technology, and requires more maintenance. These are typically a 'lucky dip' availability sold on limited knowledge. Trade grade softeners are sold to plumbers by local plumbers merchants and offered on an availability of what's on the shelf. Merchant staff sell thousands of products and weak and are expected to know little bit about all of them, so the advice they will give a plumber is based on a few key facts given by the sales reps from the manufacturers. These softeners require regular servicing, ideally every 3-years. Typical water wastage is 80-120 litres per regen. 					
Aqua-Solo (D037)	3 Year	Single Cylinder, Electric, Metered, Tablet Salt, 10L	£725.40	£870.48	£24.50		
Aqua-Solo (D064)	3 Year	Single Cylinder, Electric, Metered, Tablet Salt, 15L	£835.00	£1002.00	£31.25		
Aqua-Solo (D1/35)	3 Years	Single Cylinder, Electric, Metered, Tablet Salt, 30L	1215.00	1,458.00	£44.25		
Minimax M3	10 Years	Twin Cylinder, Non Electric, Block Salt, ³ / ₄ "	£1155.00	£1,386.00	£39.95		
EcoWater Compact 100	5 Years	Single Cylinder, Electric, Tablet Salt, 34", 9L	£1,135.00	£1362.00	£37.95		



Model	Guarantee	Description	RRP Excl VAT	RRP Incl VAT	Monthly Rental incl VAT		
	1	Consumer Grade					
BEST QUALITY * PREMIUE * PRODUCC	NT T	 Higher purchase price, best efficiencies, latest technology, advanced engineering & testing, high-end materials, best flow rates, lowest running costs, best guarantees, longest life expectancies Consumer grade softeners (otherwise known as Professional Grade) take advantage of the very latest technology in the industry, and typically have significant advantages, including one now being uniquely Eco-Friendly. Some of these softeners require regular servicing, ideally every 3-years, whereas others require no annual maintenance at all! Typical water wastage is 17-60 litres per regen. Astonishingly low 					
		Typical life expectancy is between 20-35	years depen	iding on mod	el		
EcoWater Boost 300	5 Years	Single Cylinder, Electric, Metered, Tablet Salt, 1" Single Disk	£1,485.00	£1,782.00	£49.50		
EcoWater Refiner Boost	5 Years	Single Cylinder, Electric, Metered, Tablet Salt, 1" Single Disk	£1,485.00	£1,782.00	£49.50		
EcoWater Refiner Power	5 Years	Single Cylinder, Electric, Metered, Tablet Salt, 1" Double Disk	£1,575.00	£1,890.00	£55.20		
Hague Maximiser 410	10 Years	Single Cylinder, Electric, Metered, Tablet Salt, 1"	£1,245.00	£1,494.00	£42.50		
Hague Maximiser 7180	10 Years	Single Cylinder, Electric, Metered, Tablet Salt, 1"	£1,605.00	£1,926.00	£59.75		
Hague Maximiser 7380	10 Years	Single Cylinder, Electric, Metered, Tablet Salt, 1"	£1,980	£2,376.00	£68.50		
Minimax Innova	10 Years	Twin Cylinder, Non Electric, Block Salt, ¾", EcoFriendly, IoT Technology	£1,295.00	£1,554.00	£44.75		
Minimax Major	10 Years	Twin Cylinder, Non Electric, Tablet or Block Salt model available, 1"	£1,433.00	£1,719.60	£47.85		
Minimax Big Blue	10 Years	Twin Cylinder, Non Electric, Tablet Salt, 1"	£1,712.00	£2054.40	£57.07		

PLEASE NOTE: THE ABOVE PRICING (incl. rental) EXCLUDE INSTALLATION (which normally needs to be paid for separately)

Rent now & buy later - a 'try it' before you 'buy it' scheme. All you pay is a monthly rental by standing order. If you decide to purchase the softener, you can do so anytime within the first twelve months and receive full credit for 50% of rentals paid. Rental pricing excludes installation

Free advisory service - The choice of model will depend on a number of factors, such as the size of property and family, the space available, inclusion of a water meter, type of heating system, flow rate requirements, your own softened water requirements and of course static and dynamic water pressure. If you have an unvented, direct fed, hot water system you may need a 'high flow installation. This may be more complex. We offer a 'no obligation' water & pressure test and site survey. This will provide you with a great deal of useful information. Price for fitting, via our own engineers, or DIY, can be discussed at this time.



Installations from Hydroworks – We are very proud of our installations as we do a proper job. When we visit to quote you for your softener, we will give you a fully itemised quotation, and on the day of installation we will run through exactly what is going to be done, and make sure you are happy with the proposals, prior to commencing the installation. We will then visit you about one week later to check that you are happy with the work completed.

Drinking water tap – Softened water is perfectly safe to drink, and to some people tastes clean and fresh, and to other like boiled water gone cold. Although we have no concerns about drinking softened water, a separate hard water drinking water tap can be supplied if required (see Hydrofacts sheet 'Softened water and health', available on request, or on our web site at: www.hydroworks.co.uk). We also supply a wide selection of single and 3-way taps.

DIY installation - DIY installation kit options are available as well as specialist components and fittings.

Guarantees - Our range of softeners start with a 1-year parts guarantee and all feature a three-year labour guarantee.

Assurance of professional competence – When you choose Hydroworks as your provider, you can be confident that we will do a proper job. We use WRAS approved equipment and are committed to making sure our installations are neat and tidy. We hope all of our customers will be so happy with the work we have done that they will want to recommend us to their friends and family.

Payment – You'll only need to pay on delivery or on completion of the installation. We accept payment by cash, cheque, BACS online bank transfer, debit card, credit card and Direct Debit. We don't believe in hidden charges, so therefore have chosen to absorb debit and credit card fees.

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