

## OUR OBJECTS IN SENDING YOU THIS LITTLE BOOK:

To acquaint you with the peculiarities of "water,"

To explain wity it is not alowys perfect, adversely affecting your health, comfoet and pocket.

And finally to show how simply all these imperfections can be banished from its tife-gning stecam.

## The Magic of Soft Water



 solises fer make.

(\%)HE water from your tap looks clear. deesn't it? You would never think that it contains mineral compound

## Water

loohs elear injurious to skin, hair, food and clothing. That it caaser you countless hours of needless drudgery.

But the fact is, it really does such things. For water is a mysterious mabstance, capable of many unsuspected tricks. Before it fieds its way into your well. . .your city reservoir. if has wandered far. . .done many things. Swept before it bits of rock, , ,moked irto the soil, bubbled up again in speizgs, flowed through valleys, everyshere, dissolving limse, maposesia and other minerals from the earth's surface wherever it sent.

How it

## becomes

"hard"

Dexpute modern equipment and careful processes, your water company doesn't change materially the mineral content of your water. Lime, magresia compounds, and sonetimes suspended dirt, remain. Perhape in your
locality, the water may be so high in miceral content that you really can't use it for washing and bathing. It's too harrt, But moat local-

## How

"Curds" are formed ities, using the ordinary bown supgly water, find that it is unsaitable-certainly very contly because of the damage sone by hard-water " curds." "Hard-water curcts "(formed when soap and minerals merge to produce microscopic sumnsy particles) dog pota, eling tenaciously to fiteses of liners, cottons, woollens -stick to your hair. Just as soon as you pont scap into water, curds form. You've seen them on the surface of sater, and clinging as a "rims" round the bath.


This "hardness" in water is coc of the

What it
does to
skin greatest known causes of chapped, coarsened skin...clogged pores...,dryness, salinem... and " dishpas hands."

Such troubles come, it is lnown from these clive. ing. gummy, microscopic curds, which instantly lodge in pores. Too: small to see, but sticky and em-bedded-they may undo all the excel. lent work of your skin creams and

 hand lotions.

Indeed, these mineral impuritien (often harsh, always irritating) are probably your skin's wors enemy. Because you are rately ever aware of their accumalation in your pores until they have caused enlargement... irritation....and other iroubles.

An enemy And the same inaidious, gummy curds cling of hair beauty to your bair when you wash it-densoy ita fastre, make it sticky, dull, stringy.

So please don't expect fluffy, glowy, clean hair unless you shampoo with completely moftened sater-do as leading haiedressers are doing-use water completty moftened the "Permutit" way.


See the photograph at the bottom of thin

## Wears out clothes faster

 page. It shows how linens, cottons, silks... wear out mach too fast ! Pethaps you don't fealize it. Bat every time you wash your clothes, the mineral impurities in every drop of water raise havoc with the faluric.Those microscopic, gummy curds deposit on the very fibres, making then atiff and rough...eventually breaking and destrosing them !

Recent fggures give dramatic proof of this In one large botd system, arcurate long-time tests ahowed thas completely softened water added throe monthy' life to every year of service that their linens used to gove.

Just think what this means to you, A savieg of at least one-guarter in your clothing and lieen experes if you will simply use water with all the "hardness" (mineral impurities) removed.


In addition, it means much brighter or whiter clothes ! In much less time.

Maer laley is falriat il (6it oner Jian hand mine -iter tor suented hy hand

Hard water is aloo a poor cook-a spendthrift in your kitchen. It toughers green pens, beans, potatser-makes poor pantry. Foods must be cooked mach longer, thus losinge much of their natural, good flavour.

It causes loss of flavour in coffee and tea. Actually hard water makes you use one-third more coffee or tea than is really necessary.

Consider this tool Would you fill your water supes with cement? Of course not. Yet that is practically what you are doing when you continue to use hard water. Every day your entire water system-eapecially the hot water pipes-is accumulating cement-like deposits-mineral deposits -that form when ordinary water is heated.

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& \text { "1 Lum }
\end{aligned}
$$



This causes trouble. Coid "bot" buths. Cuts down water-flow. Makes the cost of heating water much too high.

Costs you money

Doe't blame the plumber if he has to come too many times! Soften your water supply completely. And yow nave moncy, time and trouble.

Moat waters contain lime and nagnesia

Hard
Water and
Poor
Health

A few
$\begin{aligned} & \text { Beauty } \\ & \text { Bints and grime from cities are everywhere- } \\ & \text { they can't be kepl away from skin. They } \\ & \text { deposit, causing blemishes of the skin. }\end{aligned}$ salts greatly in owoss of what is good for health. Gout, theamatism and liver complaints are often direstly traceable to this cause, which is entirely removed by time use of "Permate" Sofiesed Water.

Millions of women use cleansing creams and other preparations for their complexions, because water, as usually found, is unsuitable. When water is meftened, however, it quikkly, gently removes all traces of grimbe. Soft water with pere mild soap is rature's own beauly treatment.

Wrinkles are oftes prensaturely caused by dry skin. And hard water scap curds are a fundamental cause of skin dryness. Soft wemter stimulates skin's natural beauty, keeps complexions young.

In manicuring, hard water curds deposit round finger mailk, and under thems. They toughen the cuticle, cruse hangnails at times. Finger nails soil more easily as the sticky curds collect grime. Soft water softens suticle like magic-excess cuticle just rubs off I And nails have a natural pearly lustre.

## THE SAVING IN SOAP, SODA AND TEA

Striking confurmation of the efficiency of "Permutit" is given in the following extracts, supplied by the Master, from the account books of i large Institution, where a "Permutii " Water Softeser was installed in Devember, 1923.

## Issue of Stores

Mofont ant afirr doloption of W/ater Soffeer

Weck ending in Nov. 1023
Tea : 13-lbs. 6-oz
Corresponding uvel, 1924
Tea 1 10- Ibe 8-ars.
saving $21.5 \%$
Mishaelman quarter - 1923
Soap : 288-lbe
Micharlinas uwarter . 1924
Soap: 133-|bu.
saving $53 \cdot 8 \%$
Michacinas quarter 1923
Soda: 1,272-lbs.
Micharlewss quarter . 1424
Soda: 518-lbe.
saving $59.3 \%$
BOILERS never tequire deaning,
HOT-WATER PIPES remain clean for all time.
Water is HEATED in the smallest powible time, and with the minimum consamption of fuel.

COMPARED with a clean boiler plase:
$\frac{t}{4}$-in scale requires $16^{\circ}$, more fuel to heat the water.
$\frac{1}{}$-in $\quad$. $50^{\circ}$
I-in . $=150^{\circ}$,

Everyoen kriows that bacteria breed prolifically in stagnant water. That is why health departerents warn against it.

Whycistern Yet the common rain water cistetn is a water is breeding place for dangerous bacteria... dangeroas carried there from your toof and gottern. And every rainfall flushes is a fresh sapply.


Typioal apenais ient ie citors


Questionable cistern sater is as unhealthy as it is old-fashioned. The ${ }^{4}$ Permuatit" Water Softener corfincted into any water supply system assures marvellously clrar woft water from every tap in the house. Nochemicals are added to the water.
"Permutit" Water Sofieners contain a remarkable mineral mubstance called Permutit,

## How <br> Permutit softens seater

## Here are a few well-known users :-




## THE PERMUTIT RANGE OF HOUSEHOLD WATER SOFTENERS

Comprises Softeners of all sizes, from the "Permodo" Jug for filling from a tap, up to the large" B" type plant for country mansions.

Every need and home is calered for, and on the following pages we give details of all our houschold types, togetber with sables of capacities and hardnesses of water, that will belp you to decide the particular model best saited to your noeds and homs.

Our free advice is gladly at your diaposal to help you in any way, and the return of the enclosed prepaid reply card will bring you full details of any models and the name of our searest agent.

## READ THIS COMPARISON

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## ON CHOOSING YOUR PLANT

The next five pages detail the portable types- the "Permodo" Jug. the "Permo" (for fitting over a wash hasin or sink) and the "Bath" models for laying across your bath These last two are attached by means of a rubber hose to your existing taps.

Your choice is therefore simple. The "Permodo" Jos for your partry or dining room. The "Perme" Ne. 1 for your buthroom, drinking water and toilet. The No. 2 "Permo" for these prarposes and, as it is larger, for cooking, washing silks, woollen goods, dishes, etc.

All mains types

These ase for softening the supply to every tap in the house. These are the models of moset utality, as by fitting them on to the main you obtain abundant soft sparkling water at every tap, and all the boons and saviegs of soft water are fally realized. Not only is your personal health and counfort aswured, but the large economies already detailed are experienced to their full estent, as every service in your home bendita.

The three models are "The Junive "- foe the cottage, villa and small home. The " C " type for larger houses, and the " is" typt for country mansicos, large town houses, clubs, etc.

Finally, there is out completely automatic plant, which, without any attention, and for moentha at a time, win give off water to crour bome. It is fully described in "The Book of the Automatic "Permutit." " Write for it.

THE
"PERMODO"
PATMMED
Portable Water-Softening JUG


No tap conncctions are required, you place it under the tap as you would any ordinary jug and you pour out nof water.

## Isect <br> £4 40 <br> in today's Monday <br> (2015)

Place a "Permodo" in your spare room and give your guest soft waber.

## "PERMO"

## The Popular Portable Water-Softener can be connected to any tap



PNtyminn men newes
"PERMO" No. 1 .
Height $12^{*}$ Width $6^{*}$ Output 50 gallons

## £4 40 £261

 in today's Monday (2015)"PERMO" No. 2 .

## £6 60 £392 <br> in today's Monday

 (2015)Height 194" Width $6^{*}$
Outpot 100 gallons

The "Permo" is designed to meet the needs of those who require a constant supply of softesed water at one point only. Beautifully finished, in strong white porcelain with chroenium-plated fittings, it is supplied complete with rubber bose connection and pafent tap union, or it can be connected ditect to she supply main as a permanent litting. This efficient little water softener is made in two sizes. "Permo" No, 1 and "Permo" No. 2, which are identical, except that "Permo" No. 2 is larger and consequently a greater capacity of softenes writer can be obtained before attention becomes necessary, Alterrative points for both the inlet and outlet of the "Permo" are provided, so that it can occupy any convenient position-above or at either side of the lavatory basin or kitchen sink, and is aluays to hand ready to give a supply of perfectly softened watrs by kimply turning on the tap.

The "Permo" is constructed throaghout of porcelain, with chromium-plated Betings of the fiest quality. It is, therefore, absolutely fust-resisting and will retain its clean and smart appearance indefinitely vith the minimum of care.
The only attention required by the "Permo" is periodical regeneration, which meats pussing through the container a smatl quantify of common salt when the softening capacity of the plant has been exhausted. To do this, all that is necessary is to remove the ingenious plug stopper, which is effected by furning the bandle at the top of the container, then the sale is placed in the funsel which than becomes exposed, and the tap turned on that is all. By this simple process the "Permo" is ready to continue its duties and to give a further supply of softened vater.

# Bath Water Softener 

RNTENT AFLIED ios Eestran wecta.

£457 FUGE 27770 in today's Monday (2015)

Arailable in white, blee or green porcelais enawel. The price includes for the Softener complete with chromium-plated extension pieces and tap 部保g.
Special patent coninections mupplied, guaratreed to fit any shape or size of bath tap, absolutely water-tight and drip-ffee.

By uxing the portable "Permutit" Bath Water Softener you can turn on your bath and turn ea suf watef with the same action. The "Permutit" Bath Water Softener fita lightly across the bath in exactly the same way as the wooden scap and spooge tray does. It has a flevible coemection which can be inisianty atractied to the hot and cold tapes and all you have to do is to turn on the water to get a full tath of the softest waser ir is possible to detain.

There are no pipes no valves, no moving parts. No attention is needed by the "Permutit" Bath Water Softener except the unscresing of a cap now and then, and putting in a small quastity of kitchen salt. Oic regeneration witi give enough soft water foe sevenal baths. Wish water of mach silky softneca, po both salss are required, as well as effecting a saving of at least half the usual quantity of mosp.

Its tap connectioess are capable of fitting any sice or shape of bath tap, and its extensible sapports make it very easy to fit to a buth of any width. One of the greatest luovrict attending the wse of saft water is the soft-water hath. The "Permutit" Bath Water Softencr now makes it possible for you to have a whf-water bath wherever you goin your Gat, your seaside bungalow or country cotage, in a bond or a friend's house.

## No bath salts- $50 \%$ saving soap

Its price renders it the cheapest water softener for its size and quality ever produced.

Ciet eee for soumelf, and let the "Permustit" Bath Water Softener introduce to you the many inestimable benefits of woft water.

## The

## Junior <br> ＂Permutit＂

Designed to fir into the nain and soften all the water used in a imall homse．

The water passing through it has all its lime and magsesia sales（harlnesa）automatically removed， leaving a water softer than rain water．

When the total qquantity of water it can soffen has passed through，ordinary salt is placed in the plant by means of the quick opening top and the sall water washed to drain．The plant will then once more soften to its total capacity．
This we call regeneration．It may be done once per woek，twice per week or even every day．
Find the hardness of your water from your local dealer or ourselves（London is $16^{\prime}$ ）Then multiply by forty galloss the number of fersons in your home． This witt give your daily consunyption．Read across the capacity table from your harlnesa figure and choove the plant you need－

$$
\text { e.g., } 2 \text { persons } \times 40 \text { galls. } 80
$$

Suppose your hardness is 16 ，then－
$J .1$ will give yoa 290 galls．with regeneration every three days．
1.2 will sive you 500 galls．sith regoncration every soa daya．
1.3 will give you 750 galls with regeneration every mine days．

## HOW IT LOOKS

This Capwity Talle will tell weu how much water gou will skeill every litte you negoneritie：

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## THE

## NEW"C"TYPE

WTTH THIS TRILMPN OF SCIENTIFIC DESICN
"PERMUTIT PNCINEERS HAVE REDEXZD THE CATE OTTHE 所ANT TOATUKN OF $九$ WNERL GNCE A WEEK


## HOW TO CHOOSE THE "C" TYPE FOR YOUR HOME

This "C " type is the "Permutin " plant requiring least attention. It stores its oron salt for regeneration, regeneratea by the simple turn of a wheel. Has ose controt-so wearing parts. A chald can use it.

Find the hardness of your water supply (London is $16^{\circ}$ ). If you are on a public supply ask your local dealer or write to us, we will know it. If you have a private well supply we will send you a container for a sampic, and analysing it, tell yoa its hardness free

Then take the number of persons in your housebold and multiply by 40 . This is the uscal quantity of water used daily per person. As if is customary so select a plant capable of softening one week's supply, finally multiply by 7 . This will give you the iotal number of gallons uwed per week. Turs so the apacity tabler on the next page, and opponite the hardsess of your water find the next largest plant capacisy:

$$
\begin{aligned}
& \text { eg. } 4 \text { (people) } \times 40 \text { (galls.) } \times 7 \text { dayn } \\
& -1,120 \text { galls. per weet. }
\end{aligned}
$$

Assuming (London water) $16^{\circ}$, you will find a C. 12 plant ideal. If your water is 20 , then yoe will find C. 15 best, with ils capacity of 1,650 gallons on $27^{*}$ water.

The only attention the plant will require is the weelly regeneration with salf-un the " C " type this is very simple. A tharge of salt that will last foe two months is placed in the salt vessel and left there. Once a week you give the wheel on the top of the plant ose turn, and the plant reperierates intieff. If you the to do this twice a week-then divide your workly capacity in half and find the sixe that corresponds.

## The "C" type Capacity Table, Specification and Prices

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| $4+$ | 21-4) $=3$ | + | 49275 | 9 | that.ter | 1 £9,366 |

## The "B" Type



Thistype is stually in use on one of heRoyal Estates:

If you have
a private
water sapply, ask us to pest yose a sample container. The "Permutit" Labotatory will analysethe water freeandour expert engineers will investigate your supply arrangements and put forward the size to suit your neods.

## PRemutite" plants

famed the woold over for the last quarter of a century - are treating millions of pallons daily for whole tosnships. Others condition the water supply for great indastrial tendertalings-sbips-eailways-factories. TO-DAY by the painstaking research of expert engineers and creftemen they are simplified beyond resemblanice and placed before you in gleaming beauty for the adomment and boon to gour home of

SOFT WATER

WATER SOFTENING IS A SCIENCE
For a quarfer of a eentary we have buife, studied and serviced "Permutit" Plants. From this unique experience emerges the substantiation of our name, plants, service and reccenmendations.
"Permutit" plants are bailt for permanent secvioe from tented maserials. It is our peide that they are iecomparable in their quality.

WHEN YOU DECIDE TO OBTAIN THE BENISON OF SOFT WATER IN YOUR HOME REMEMBER

## "Ermutix"

UNITED WATER SOFTENERS, EIMITED
Briaw'y Larped Handlits ie ile Moes.
Sarnier of Whave Treativ! Epplamer
ALDUYYCH HOUSE, LONDON, W.C. 2

ant FERMETIT HOUSE, LONDON, Wis



## Cumenat tel

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